

VAHU Board Minutes

Leadership Training, The Boar's Head, Charlottesville, VA

Thursday, May 28, 2015

In Attendance

Arty Accardo	Brenda Cutting	Chris Rankar	Susan Taylor
Jill Age	Marla Hall	Dane Rianhard	Ryan Thorn
Jessica Bagby	Tim Hicks	John Scott	Lindsey Waters
Lori Carter	Heather Kochanowicz	Anya Simpson	
Grayce Carter	Amy Mutter	Tim Simmons	

Welcome Leadership Training

Lori

12:30pm

Lori calls meeting to order.

Lori handed out the leadership guide which has a brief summary of the positions. She also handed out the guidebooks for the positions which offer details about each position.

Spoke about CE Day – Week around the state and Anya is heading that up.

Region II meeting – October 26-27 here in Charlottesville, Boar's Head resort. All of Region II – PA, NJ, DE, MD, and VA

Arty spoke more about the Executive Committee and who votes and what the positions are and the difference in the state and local boards.

Thank you to Ryan for coming to our conference and the leadership meeting. He will give the keynote address tomorrow at conference.

Lori went over the succession planning on the national level, as well as the board of trustees on the national level.

Lori's platform for the year "**Why can't we all get along**" Trying to bring everyone together, and work together for the common goal.

To meet people, network, learn from, and grow. Put away petty difference and make it work! Looking forward to a good year!

Succession Planning

Lori

12:37 pm

Not going to do the power point presentation due to time. But touched a little on the need for getting your position filled as soon as you come into that position.

Leadership Role and the VAHU Strategic Plan: Identifying Responsibilities and carrying them out

Ryan Thorn

12:41 pm

Ryan is here, current President of NAHU.

Background on Ryan: joined in 1992, just a simple request from a colleague to ask him to come to an event and help with a function. Year after that was asked to help on the legislative committee. State president 2000, RVP Region 7 (Montana to New Mexico). Then served as the foundation chair, 2010. Asked Ryan to run for secretary and originally lost by 6 votes, at the national conference in Denver. After losing 1st election, ran the following election as Treasurer and won that and advanced through the seats to become president!

Ryan's theme this past year "Together we will stand". Similar to what Lori is trying to accomplish.

Qualities of a Strong Leader Presentation

A lot of similarities between Olympics and NAHU. US teams are so successful because of the teamwork! Great players and great coaches!

Qualities similar to NAHU – determination, perseverance, patience, will to win, team player, focus, goal oriented

What is leadership – skill of influencing people to support common goal

Power vs Authority – Force (power) people, vs willing them (authority)

Finding Balance – Home/work, Delegate – don't be afraid, find people who want to serve, you don't need to know everything yourself,

Talking Leadership - How to deal with people that don't always see things that way that you do (healthy), Committees (do they work – ryan thinks yes), Clear and precise info on the job position and what is expected from them, never gossip

How are meetings run – Prompt (respect others time), Agenda (send out 5 days prior), Order (do you have it?), Feedback from others, Decision made (move on), Assignments (follow up on all), WORK TOGETHER

Meeting offenses (are you guilty of these?)– being unprepared, showing up late, being a meeting hog, sidebars, rude body language, sitting silently

Additional tidbits – Have high expectations, Strategic Planning Meeting, Awards (template for the year, pacesetter local, state landmark), by-laws (review and ensure they are updated), Past President Council (draw from past leadership), Remember the little things, Enjoy the journey

Conclusion – set expectations for your leadership, lean on the other leaders in region, lead on national leaders and board of trustees,

use help of our home office staff, make it an enjoyable experience, make it a gold medal year!

Questions from group – How to get younger people involved in the organization? Corporate partnerships, trying to go to larger agencies to bring them in on National Level. For the younger agents #1 vanguard council (never given good direction on what they are supposed to be doing) #2 technology is a major component

How to get people involved? Let them help with just the little things at different functions, get them involved on a small level. Cap Conference or VAHU state conference will help to get people excited and hopefully also help get them involved in the state or local chapter.

How to strengthen your State and Local Chapters

Dane Rianhard

2:00 pm

Dane is Region Vice President of Region II and started out as Leg Chair, became a member after that and then President.

Put good people in place to get things done, now your strengths and weaknesses.

For the regional calls, make sure the state presidents are on the call, and encourage the local presidents to be on the calls.

Regional II Ideas – Self-Funded Certification, Young agent workshop,

Triangulation – GPAHU is a good model of this, money and people will come, and have good content

Sponsorship help on the Local level by NAHU

Get to know your regional counterparts, get to the national meetings and state meetings, get to know outside your territory

Challenge what NAHU is doing, question things to make is better, try to look to the future and anticipate changes and how we can make this association better.

Close Meeting

Lori

2:30 pm

Lots of good information today!

Thank you all for coming!

Close meeting 2:30pm